Overview of the Clinical Mission

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Clinical Mission

• Our Clinical Mission here is to:
  • Heal
  • Comfort
  • Educate
  • Discover

• Our mission is realized by dedicated work to improve the lives of those we touch through quality health care, medical education, innovation, and research
Who are we?
Our Employees

- Our practice plan has 1523 employees
- Of those, ~250 are NPPs:
  - APRN
  - PA
  - APRN Midwife
  - CRNA
  - CAA
  - Optometrist
  - Audiologist
Clinical Departments

1. Anesthesiology
2. CHFM
3. Emergency Medicine
4. Medicine
5. Neurology
6. Neurosurgery
7. Obstetrics and Gynecology
8. Ophthalmology
9. OMFS
10. Orthopedics
11. Pathology
12. Pediatrics
13. Psychiatry
14. Radiology
15. Surgery
16. Urology
What do we do?
Our Clinical Activity Sites

- We provide primary and specialty care at:
  - UF Health Downtown
  - UF Health North
  - UF Clinics Downtown
  - UF Clinics North
  - UF Clinics Emerson
  - 27 Primary Care Clinic locations (2 in Georgia)
  - Our newest primary care location will open in Nocatee
How is our Clinical Practice Funded?
UFJPI Revenue Sources FY 2018 ($284 M)
How is our Payor mix?
Payor Mix – Main Campus and Total Care Clinics

FYTD 2017 thru June 2017

- COMMERCIAL: 30.7%
- MEDICARE: 28.6%
- MEDICAID: 16.6%
- CITY CONTRACT: 14.1%
- OTHER: 16.5%
- SELF PAY: 2.0%
- TRICARE: 3.1%
- WORKERS COMP: 2.2%

FYTD 2018 thru June 2018

- COMMERCIAL: 30.8%
- MEDICARE: 29.6%
- MEDICAID: 17.7%
- CITY CONTRACT: 14.1%
- OTHER: 2.1%
- SELF PAY: 3.4%
- TRICARE: 1.9%
- WORKERS COMP: 0.4%

THEN and NOW →
Payor Mix – Satellite Clinics (excluding North)

FYTD 2017 thru June 2017

- COMMERCIAL: 37.4%
- MEDICARE: 6.1%
- MEDICAID: 6.0%
- CITY CONTRACT: 5.9%
- OTHER: 4.0%
- SELF PAY: 0.5%
- TRICARE: 0.4%
- WORKERS COMP: 0.3%

FYTD 2018 thru June 2018

- COMMERCIAL: 41.2%
- MEDICARE: 23.5%
- MEDICAID: 6.4%
- CITY CONTRACT: 22.1%
- OTHER: 0.5%
- SELF PAY: 0.3%
- TRICARE: 0.2%
- WORKERS COMP: 0.0%
Payor Mix – UF North

- Commercial: 58%
- Medicare: 31%
- Tricare: 8%
- Self-Pay: 4%
The City Contract
Members

• Defined population from Duval County
• Not eligible for Medicaid or other coverage
• 7000 members (6,000-9000)
• Has to be renewed every 6 months
Details of the Contract

- Full Risk Program
- Hospital Based
- Funded by City of Jacksonville
- Fixed at $26.3 M annually
- For FY 17, the cost was $62.7 M
- UFJP received $4.23 M from hospital to provide specialty care
- Total Care Clinics (hospital based) provide primary care.

**Services that cannot be provided**

- Services deemed not medically necessary
- Dental care not associated with trauma, congenital abnormalities or life threatening disease
- Infertility testing and treatment
- Elective abortions
- Cosmetic surgery not associated with trauma, cancer care or congenital abnormalities, and
- Reversal of sterilizations
How can we achieve our Clinical/academic Mission in the current economic environment?
Sustaining our Clinical/Academic Mission

- Efficient and effective clinical operations
  - Access to care
  - Appropriate documentation
  - Revenue Cycle Management (Billing, coding and collections)
  - Enhanced patient experience
- Retain and recruit talented faculty and build resilience
- Innovation and Research
- Attract privately insured patients (UF Health North and Wildlight Project)
- Create programs of excellence
- Create opportunities for non-clinical funding/revenue
In Conclusion

• Our Clinical Mission here is to:
  • Heal
  • Comfort
  • Educate
  • Discover

• Expensive proposition
• We have the right people, talent and attitude
• Our ❤️ is in the right place and together we can make it happen!!
Thank You!!!